Addendum for Partner Orders

Draft for approval. Do not use for binding orders or approved customer deliveries. Complete open fields before use; legal and commercial review is required.

1. Role and individual order

Partner registration alone grants no authority to represent Inceptum, exclusivity, territorial protection, discount or resale right. Each order identifies the role: the partner's own use, an authorised order in the end customer's name or approved resale. The contracting party, invoice recipient and end licensee must be unambiguous. Wider distribution relationships require a separate partner agreement.

2. End-customer licence and contract evidence

For approved resale, the end customer, SAP system number, product, model and scope are documented before licensing. The partner ensures that the end customer receives and validly accepts the applicable usage terms before placing a binding order. A contract between Inceptum and the end customer must not be inferred solely from a partner order. The contract route and permitted onward licensing must be defined in the partner order.

The document version and traceable acceptance evidence are retained. The partner may not make different manufacturer commitments, unlimited support promises or conformity claims in Inceptum's name. Required information and security notices must reach the end customer unchanged.

3. Commercial terms, support and data

Discounts, margin, currency, payment period, first- and second-line support and responsibility for installation and training require express agreement. None arise automatically from partner status. Partner access to customer systems requires the necessary authorisations and data protection agreements. Only end-customer data necessary for ordering and licensing is transferred.

4. Trademarks and end of cooperation

Logos and product materials may be used only within the authorised scope and under the agreed brand guidelines. Termination of a partner relationship does not automatically terminate validly granted perpetual end-customer licences. Existing subscriptions and committed support obligations are handled under the relevant end-customer contracts. Wind-down arrangements and transfer of customer contacts are agreed when cooperation ends.